

ICTA Income Statement
For the period ended Dec 31, 2018

| | 2018 Actual | 2018 Budget | 2017 Actual |
|-----------------------|--------------------|--------------------|--------------------|
| Revenue | 26,235 | 26,700 | 23,010 |
| Sponsors | 6,600 | 5,500 | 5,500 |
| Tournament | 1,680 | 1,500 | 2,038 |
| Total Revenues | 34,515 | 33,700 | 30,548 |
| Technology | 604 | 800 | 773 |
| Tribunal | 632 | 2,500 | 3,198 |
| Insurance | 519 | 935 | 935 |
| Tenniscotes | 5,220 | 5,325 | 5,010 |
| OTA | 500 | 500 | 500 |
| Trophies | 6,821 | 6,300 | 5,838 |
| Honorarium | 3,800 | 3,900 | 3,800 |
| Exec Honorarium | 4,800 | 4,800 | 4,400 |
| Tournament | 2,035 | 3,000 | 3,056 |
| Marketing | 96 | 750 | 0 |
| G&A | 2,313 | 2,350 | 2,228 |
| Expenses | 27,340 | 31,160 | 29,739 |
| Net Income | 7,175 | 2,540 | 809 |